



A SEAMLESS MOVE TO A SMARTER SPACE

When Devonshires Solicitors chose to relocate their Leeds office from Whitehall Road to the newly developed Aire Park, it was more than a change of address - it was a strategic move to support future growth, deliver a smarter, more consistent workspace for staff that reflected who they are now, and where the company is going.

WHY AIRE PARK? A NEW CHAPTER IN A GROWING AREA

Aire Park, developed by Vastint, provided Devonshires with the perfect blank canvas - a flexible, modern environment in one of Leeds' most exciting new business districts. The move offered a fresh start, aligning the new office with the look and functionality of their London space. It enabled the firm to nearly double its desk count and move away from the pressures of hot-desking, creating a future-ready, high-quality workplace. More than just an operational upgrade, the relocation placed Devonshires at the heart of a revitalised area full of energy, ambition, and a strong sense of community - exactly the kind of environment they wanted to be part of.

THE BRIEF: MAKE LEEDS FEEL LIKE LONDON - BUT BETTER!

Devonshires wanted consistency across offices, especially for staff travelling between locations. They knew what worked in London: Yealink video conferencing, easy-to-use systems, seamless hybrid meetings. Leeds needed that same experience - with a few upgrades.

A recommendation had led the team to Universal AV, and the connection clicked. *"We're not AV experts. We needed someone local, responsive, who could just take this and run with it. Universal gave us that confidence straight away."*

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SERVICES PROVIDED





Working alongside Bluebottle (design consultant for the London office) and Design Tonic (fit-out contractor), the goal was to replicate the seamless, user-friendly experience of their London space while making meaningful improvements for the Leeds team.

The AV priorities were clear:

- Replicate the Yealink-based AV experience from London.
- Introduce intuitive room booking via GoBright - a first for Leeds, offering structure and visibility for all.
- Design a system anyone could use - no frustration, no confusion.
- Make the large divisible meeting room flexible, practical, and reliable.

"This new space had to be different. Staff were promised the solutions would be easy to use, rooms would be bookable, and video calls would be simple. We also wanted people travelling between offices to feel immediately comfortable. Familiar technology and inclusive design - that was essential."

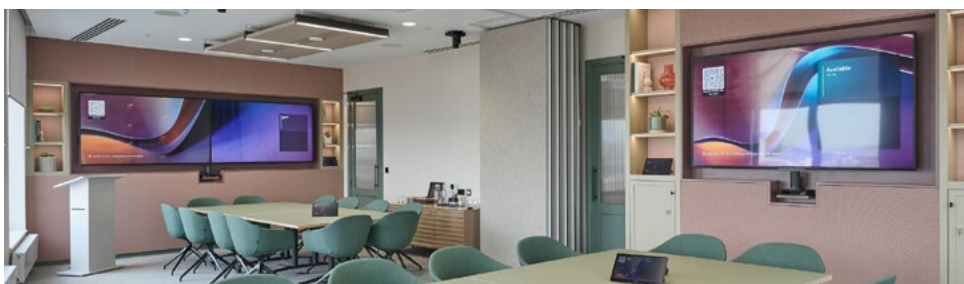


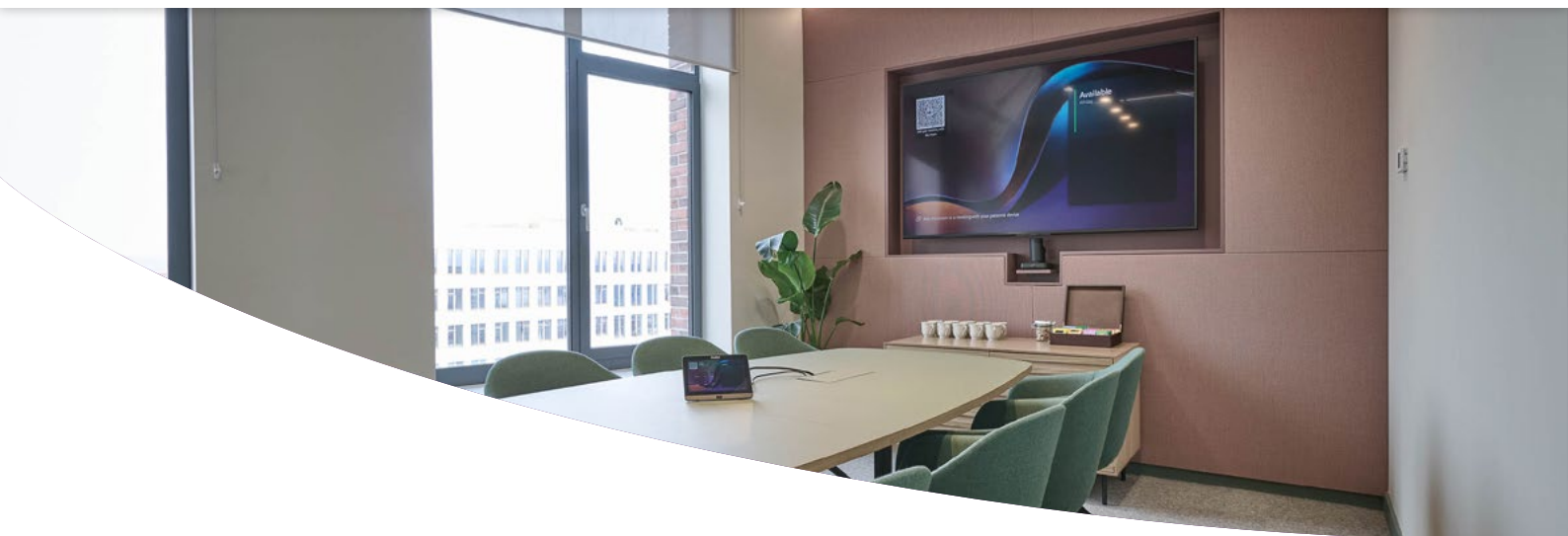
COLLABORATION IN ACTION: TURNING COMPLEXITY INTO CONFIDENCE

One of the biggest technical challenges was the large divisible meeting room - a space with known acoustic issues and a complex layout. It needed to be flexible, intuitive, and reliable, whether used as one large space or split into smaller rooms.

Enter Aron from Universal AV.

From day one, Aron listened. He didn't just install kit - he worked closely with the Devonshires team, Design Tonic, and Bluebottle to truly understand how the space would be used. Through detailed consultations, he gained insight into both the physical environment and the needs of its users. Multiple options were scoped, reviewed, and refined to deliver the best possible outcome.





“Aron was amazing. He didn’t just say ‘yes’ - he challenged us, gave honest advice, and helped us make the right decisions. That room was a worry, and he made it one of the best spaces in the building.”

The result? A stable, flexible AV system that just works - no matter how the room is configured. Thanks to thoughtful design and close collaboration, Devonshires now has a space that’s not only technically sound, but truly user-friendly.

IMPLEMENTATION: SMOOTH DELIVERY, REAL IMPACT

Despite some unavoidable delays around connectivity (the downside of being the first tenants in a brand-new building), the installation went smoothly. Universal AV worked flexibly with the rest of the fit-out team to keep things on track.

The meeting rooms have a bit of Yorkshire charm, too- all named after East Coast seaside towns, giving the space a sense of identity and local pride.

RESULTS: BUILT FOR NOW, READY FOR THE FUTURE

The new Leeds office now mirrors the quality and user experience of Devonshires’ London HQ - with added flexibility and improved accessibility. Staff book rooms effortlessly, hybrid meetings run seamlessly, and the feedback has been overwhelmingly positive.

Key Outcomes:

- Full Yealink VC integration for consistent experiences
- GoBright room booking now standard in Leeds
- Divisible room works flawlessly, even in a tricky layout
- Strong user adoption and positive staff feedback



“ We felt out of our depth with AV, but Universal AV made it easy. Universal AV were proactive, responsive, and genuinely collaborative. We always felt like we were in safe hands - and now, we’ve got a space that works brilliantly for our team. ”

THE FINISH LINE

Andy

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